WHAT IS CLAIMED IS:

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1. A compound represented by the structural formula I

or a pharmaceutically acceptable salt or isomer thereof, wherein:

Q, X and Z are independently selected from the group consisting of CH and N, provided that one or both of Q and Z is N;

R, R⁴, R⁵, R⁶ and R⁷ are independently selected from the group consisting of H and (C_1-C_6) alkyl;

10 R¹ is H, (C₁-C₆)alkyl, fluoro-(C₁-C₆)alkyl-, R⁹-aryl(C₁-C₆)alkyl-, R⁹-heteroaryl-(C₁-C₆)alkyl-, (C₁-C₆)alkyl-SO₂-, (C₃-C₆)cycloalkyl-SO₂-, fluoro-(C₁-C₆)alkyl-SO₂-, R⁹-aryl-SO₂-, R⁹-heteroaryl-SO₂-, N(R²²)(R²³)-SO₂-, (C₁-C₆)alkyl-C(O)-, (C₃-C₆)cycloalkyl-C(O)-, fluoro-(C₁-C₆)alkyl-C(O)-, R⁹-aryl-C(O)-, NH-(C₁-C₆)alkyl-C(O)- or R⁹-aryl-NH-C(O)-;

 R^2 is H or (C_1-C_6) alkyl, and R^3 is H, (C_1-C_6) alkyl, (C_1-C_6) alkoxy (C_1-C_6) alkyl-, (C_3-C_{10}) -cycloalkyl-, (C_3-C_{10}) -cycloalkyl-, (C_3-C_{10}) -cycloalkyl-, (C_3-C_{10}) -alkyl-, (C_3-C_{10}) -alkyl-, (C_3-C_{10}) -alkyl-, provided that both X and Z are not each N;

or R^2 and R^3 together are =O, =NOR¹⁰, =N-NR¹¹R¹² or =CH(C₁-C₆)alkyl, provided that when one or both of X and Z is N, R^2 and R^3 together are not =CH(C₁-C₆)alkyl;

and when X and Z are each CH, R³ can also be (C_1-C_6) alkoxy, R9-aryloxy, R9-heteroaryloxy, (C_1-C_6) alkyl-C(O)O-, (C_1-C_6) alkyl-NH-C(O)O-, $N((C_1-C_6)$ alkyl)₂-C(O)O-, (C_1-C_6) alkyl-C(O)-NR¹³-, (C_1-C_6) alkyl-NH-C(O)-NR¹³- or $N((C_1-C_6)$ alkyl)₂-C(O)- NR¹³-;

R⁸ is (R¹⁴,R¹⁵,R¹⁶)-substituted phenyl, (R¹⁴,R¹⁵,R¹⁶)-substituted 6-membered heteroaryl, (R¹⁴,R¹⁵,R¹⁶)-substituted 6-membered heteroaryl N-oxide, (R¹⁷,R¹⁸)-substituted 5-membered heteroaryl, naphthyl, fluorenyl, diphenylmethyl,

R⁹ is 1, 2 or 3 substituents independently selected from the group consisting of H, halogen, (C_1-C_6) alkyl, (C_1-C_6) alkoxy, $-CF_3$, $-OCF_3$, $CH_3C(O)$ -, -CN, CH_3SO_2 -, CF_3SO_2 - and $-N(R^{22})(R^{23})$;

 $R^{10} \text{ is H, } (C_1-C_6) \text{alkyl, fluoro} (C_1-C_6) \text{alkyl-, } (C_3-C_{10}) \text{cycloalkyl} (C_1-C_6) \text{alkyl-, } \\ \text{hydroxy} (C_2-C_6) \text{alkyl-, } (C_1-C_6) \text{alkyl-O-} (C_2-C_6) \text{alkyl-, } (C_1-C_6) \text{alkyl-O-C} (O)-(C_1-C_6) \text{alkyl-} \\ \text{or N} (R^{22})(R^{23})-C(O)-(C_1-C_6) \text{alkyl-; } \\ \\$

 R^{11} and R^{12} are independently selected from the group consisting of H, (C_1-C_6) alkyl and (C_3-C_{10}) cycloalkyl, or R^{11} and R^{12} together are C_2-C_6 alkylene and form a ring with the nitrogen to which they are attached;

 R^{14} and R^{15} are independently selected from the group consisting of (C_1-C_6) alkyl, halogen, $-NR^{22}R^{23}$, -OH, $-CF_3$, $-OCH_3$, -O-acyl and $-OCF_3$;

 $R^{16} \text{ is } R^{14}, \text{ hydrogen, phenyl, -NO}_2, \text{ -CN, -CH}_2\text{F, -CHF}_2, \text{ -CHO, -CH=NOR}^{24}, \\ 10 \quad \text{pyridyl, pyridyl N-oxide, pyrimidinyl, pyrazinyl, -N(R}^{24})\text{CONR}^{25}\text{R}^{26}, \text{ -NHCONH(chloro-}\\ (C_1-C_6)\text{alkyl), -NHCONH((C}_3-C_{10})\text{cycloalkyl(C}_1-C_6)\text{alkyl), -NHCO(C}_1-C_6)\text{alkyl, -NHCOCF}_3, \text{ -NHSO}_2\text{N(R}^{22})(\text{R}^{23}), \text{ -NHSO}_2(\text{C}_1-\text{C}_6)\text{alkyl, -N(SO}_2\text{CF}_3)_2, \text{ -NHCO}_2-\\ (C_1-C_6)\text{alkyl, } C_3-C_{10} \text{ cycloalkyl, -SR}^{27}, \text{ -SOR}^{27}, \text{ -SO}_2\text{R}^{27}, \text{ -SO}_2\text{NH(R}^{22}), \\ -\text{OSO}_2(\text{C}_1-\text{C}_6)\text{alkyl, -OSO}_2\text{CF}_3, \text{ hydroxy(C}_1-\text{C}_6)\text{alkyl-, -CON R}^{24}\text{R}^{25}, \\ \end{aligned}$

-CON(CH₂CH₂OCH₃)₂, -OCONH(C₁-C₆)alkyl, -CO₂R²⁴, -Si(CH₃)₃ or -B(OC(CH₃)₂)₂; R¹⁷ is (C₁-C₆)alkyl, -N(R²²)(R²³) or R¹⁹-phenyl;

 R^{13} , R^{18} , R^{22} , R^{23} , R^{24} , R^{25} and R^{26} are independently selected from the group consisting of H and (C_1-C_6) alkyl;

 R^{19} is 1, 2 or 3 substituents independently selected from the group consisting of H, (C_1-C_6) alkyl, $-CF_3$, $-CO_2R^{25}$, -CN, (C_1-C_6) alkoxy and halogen;

 R^{20} and R^{21} are independently selected from the group consisting of H and $(C_1\text{-}C_6)$ alkyl, or R^{20} and R^{21} together with the carbon to which they are attached form a spiro ring of 3 to 6 carbon atoms; and

R²⁷ is (C₁-C₆)alkyl or phenyl.

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- 2. A compound of claim 1 wherein Z is CH, and Q and X are each N.
- 3. A compound of claim 1 wherein R¹ is R³-aryl(C_1 - C_6)alkyl-, R³-heteroaryl- (C_1 - C_6)alkyl-, (C_1 - C_6)alkyl-SO₂-, (C_3 - C_6)cycloalkyl-SO₂-, fluoro-(C_1 - C_6)-alkyl-SO₂-, R³-aryl-SO₂-, or R³-aryl-NH-C(O)-.
 - 4. A compound of claim 1 wherein R^2 is hydrogen and R^3 is (C_1-C_6) alkyl, R^9 -aryl, R^9 -aryl, R^9 -heteroaryl, or R^9 -heteroaryl, R^9 -hete
- 35 5. A compound of claim 1 wherein R, R⁵ and R⁵ are each hydrogen and R⁶ is -CH₃.

- 6. A compound of claim 1 wherein X is N and R⁴ is methyl.
- 7. A compound of claim 1 wherein X is CH and R⁴ is H.
- 5 8. A compound of claim 1 wherein R⁹ is H, halogen, (C₁-C₆)alkyl or (C₁-C₆)alkoxy.
 - 9. A compound of claim 1 wherein R⁸ is (R¹⁴, R¹⁵, R¹⁶)-phenyl; (R¹⁴, R¹⁵, R¹⁶)-pyridyl or an N-oxide thereof; or (R¹⁴, R¹⁵, R¹⁶)-pyrimidyl.
- 10 10. A compound of claim 8 wherein R⁸ is

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$$R^{14}$$
 R^{15} R^{15} R^{16} R^{16} R^{16} R^{16} R^{16} R^{16} R^{16} R^{16} R^{16} R^{16}

- 11. A compound of claim 10 wherein R^{14} and R^{15} are independently selected from the group consisting of (C_1-C_6) alkyl, halogen and NH_2 , and R^{16} is H.
- 12. A compound of claim 1 selected from the group consisting of compounds of the formula

$$\mathbb{R}^{1}$$
, \mathbb{N} \mathbb{R}^{6}

wherein R1, R3 and R6 are as defined in the following table:

| are as defined in the following table: | | | | |
|--|-------------------------------|----------------|--|--|
| R ¹ | R³ | R ⁶ | | |
| 4-CH ₃ OC ₆ H ₄ CH ₂ | C ₆ H₅ | CH₃ | | |
| CH ₃ SO ₂ | C ₆ H ₅ | CH₃ | | |
| 4-CH ₃ OC ₅ H ₄ CH ₂ | CH₂C ₆ H₅ | CH₃ | | |
| CH ₃ SO ₂ | CH₂CH₂CH₃ | CH₃ | | |
| 4-CH ₃ C ₆ H ₄ SO ₂ | CH₂CH₂CH₃ | CH₃ | | |
| 4-CH ₃ C ₆ H ₄ SO ₂ | C₅H₅ | CH₃ | | |
| C ₆ H ₅ NHC(O) | C ₆ H₅ | СН₃ | | |
| 4-CH₃OC ₆ H₄CH₂ | C₅H₅ | Н | | |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | C ₆ H ₅ | СН₃ | | |
| 3-CI-C ₆ H₄SO₂ | C ₆ H ₅ | CH₃ | | |
| CH₃SO₂ | CH₂C₅H₅ | CH₃ | | |

| 3-CI-C ₆ H ₄ SO ₂ | CH₂C ₆ H ₅ | CH ₃ |
|--|---|-----------------|
| CH ₃ CH ₂ SO ₂ | CH₂C ₆ H ₅ | CH ₃ |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | 4-F-C ₆ H₄ | CH₃ |
| CH ₃ SO ₂ | 4-F-C ₆ H ₄ | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 4-F-C ₆ H₄ | CH₃ |
| CF ₃ C(O) | 4-F-C ₆ H₄CH₂ | CH₃ |
| CH ₃ SO ₂ | 3-F-C ₆ H₄ | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 3-F-C ₆ H₄ | CH₃ |
| 4-CH₃OC ₆ H₄SO₂ | 3-F-C ₆ H₄ | CH₃ |
| CH ₃ SO ₂ | 4-F-C ₆ H ₄ CH ₂ | CH₃_ |
| 3-CI-C ₆ H ₄ SO ₂ | 4-F-C ₆ H ₄ CH ₂ | CH₃ |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | 4-F-C ₆ H₄CH₂ | СН₃ |
| 4-CH₃OC ₆ H₄CH₂ | 2-thienyl | CH₃ |
| CF ₃ CH ₂ SO ₂ | C ₆ H₅ | CH₃ |
| CF ₃ SO ₂ | C ₆ H ₅ | CH₃ |
| 4-CH ₃ OC ₆ H ₄ CH ₂ | 3-thienyl | CH ₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 2-thienyl | CH ₃ |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | 2-thienyl | CH ₃ |
| CH₃SO₂ | 2-thienyl | CH₃ |
| CH ₃ SO ₂ | 3-thienyl | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 3-thienyl | CH₃ |
| 4-F-C ₆ H ₄ SO ₂ | CH₂C ₆ H₅ | CH₃ |
| 2-thienyl-SO ₂ | CH₂C ₆ H₅ | CH₃ |
| C ₆ H ₅ SO ₂ | CH₂C₅H₅ | CH₃ |
| CF ₃ SO ₂ | CH₂C ₆ H ₅ | CH₃ |
| CF ₃ CH ₂ SO ₂ | CH₂C ₆ H₅ | CH₃ |
| (CH ₃) ₂ NSO ₂ | CH₂C ₆ H ₅ | CH ₃ |
| cyclopropyl-SO ₂ | 3-F-C ₆ H₄ | CH₃ |
| 4-F-C ₆ H ₄ SO ₂ | 3-F-C ₆ H₄ | CH₃ |
| 4-CH ₃ OC ₆ H ₄ CH ₂ | n-Butyl | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | n-Butyl_ | CH₃ |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | n-Butyl | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 3-pyridyl | CH ₃ |
| 4-CH ₃ OC ₆ H ₄ SO ₂ | 3-pyridyl | CH₃ |
| 3-CI-C ₆ H ₄ SO ₂ | 2-pyridyl | CH₃ |
| cyclopropyl-SO ₂ | C ₆ H ₅ | CH ₃ |
| | | |

| CH ₃ CH ₂ SO ₂ | C ₆ H ₅ | CH₃ |
|---|-------------------------------|-----------------|
| CH ₃ CH ₂ CH ₂ SO ₂ | C ₆ H ₅ | CH₃ |
| i-propyl-SO ₂ | C ₆ H ₅ | CH ₃ |
| CH₃C(O) | C ₆ H ₅ | CH ₃ |
| cyclopropyl-C(O) | C ₆ H ₅ | CH₃ |
| CH ₃ CH ₂ C(O) | C ₆ H ₅ | CH₃ |
| i-propyl-C(O) | C ₆ H₅ | CH₃ |
| 4-CH₃OC ₆ H₄CH₂ | 3,5-difluorophenyl | CH₃ |
| cyclopropyl-SO ₂ | 3,5-difluorophenyl | CH₃ |
| CH₃SO₂ | cyclohexyl | CH ₃ |

13. A compound of claim 1 selected from the group consisting of

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- 14. A pharmaceutical composition comprising an effective amount of a compound of claim 1 in combination with a pharmaceutically acceptable carrier.

A pharmaceutical composition comprising an effective amount of a compound

- 15. 10 of c HIV org
 - of claim 1, in combination with one or more antiviral or other agents useful in treating HIV, or in combination with with one or more agents useful in treating treating solid organ transplant rejection, graft v. host disease, arthritis, rheumatoid arthritis, inflammatory bowel disease, atopic dermatitis, psoriasis, asthma, allergies or multiple sclerosis, in combination with a pharmaceutically acceptable carrier.
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- 16. A method of treating Human Immuno-deficiency Virus comprising administering to a mammal inneed of such treatment an effective amount of a compound of claim 1.
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- 17. A method of treating Human Immuno-deficiency Virus comprising administering to a mammal inneed of such treatment an effective amount of a

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compound of claim 1 in combination with one or more antiviral or other agents useful in the treatment of Human Immuno-deficiency Virus

- 18. A method of treating solid organ transplant rejection, graft v. host disease, arthritis, rheumatoid arthritis, inflammatory bowel disease, atopic dermatitis, psoriasis, asthma, allergies or multiple sclerosis, comprising administering to a mammal in need of such treatment an effective amount of a compound of claim 1.
- 19. A method of treating solid organ transplant rejection, graft v. host disease,
 arthritis, rheumatoid arthritis, inflammatory bowel disease, atopic dermatitis, psoriasis, asthma, allergies or multiple sclerosis, comprising administering to a mammal in need of such treatment an effective amount of a compound of claim 1 in combination with one or more agents useful in the treatment of solid organ transplant rejection, graft v. host disease, arthritis, rheumatoid arthritis, inflammatory bowel disease, atopic dermatitis, psoriasis, asthma, allergies or multiple sclerosis.
 - 20. A kit comprising in separate containers in a single package pharmaceutical compositions for use in combination to treat Human Immunodeficiency Virus which comprises in one container a pharmaceutical composition comprising an effective amount of a compound of claim 1 in a pharmaceutically acceptable carrier, and in separate containers, one or more pharmaceutical composition comprising an effective amount of a antiviral or other agent useful in the treatment of Human Immunodeficiency Virus in a pharmaceutically acceptable carrier.